Te Toi Uru Roa: The Paul Kelly Māori Undergraduate Scholarship

Founded in 2003 by US investment banker and Northland business owner Paul Kelly, the Kelly Scholarships are designed to assist outstanding students who demonstrate high academic and leadership promise to study at The University of Auckland Business School.

The Kelly Scholarships are focused on helping talented New Zealanders gain access to undergraduate, postgraduate and professional education in business and to assume important roles as leaders in their professions and communities.

Worth a total of $2 million, the scholarships will be awarded annually for the next 15 to 20 years. $1 million of the total has been set aside for students of Māori descent. Scholarship winners receive between $3,500 and $25,000 per annum for between one and three years, and the recipients include undergraduate through to doctoral students.

The Māori scholarships are Toi Ururoa, which refers to excellence, high moral order, and achievement in social and economic endeavour. The purpose of these scholarships is to encourage the development of a pool of future leaders of business and society by promoting academic excellence and helping outstanding Māori students to reach their full potential.

For more information about the scholarship application process:

Visit the Scholarships and awards section of the University website
About Paul Kelly

Paul Kelly, a New York-based investment banker is an active supporter and major benefactor of The University of Auckland Business School. His Aotearoa New Zealand interests include Chairman of the Carrington Club, an international golf resort located on the 3,000-acre Carrington Farms property on the Karikari Peninsula, and Chairman of Edgewater Developers Limited, a real estate development firm specialising in coastal properties in the Far North. Mr Kelly is also Chairman of Karikari Estate, a new vineyard and winery complex which began production in 2003. He is a member of the New Zealand Business Roundtable and the Advisory Committee of its Business School. In 2006 Mr Kelly received an Honorary Doctorate in Law from The University of Auckland.

Mr Kelly is President and Chief Executive Officer of Knox & Co, an investment banking firm specialising in mergers and acquisitions, corporate restructuring, and international financial advisory services, as well as President and Chief Executive Officer of PH II Inc, a privately held investment company engaged in making principal investments on a global basis. He also serves as Chairman and Chief Executive Officer of Knox Enterprises Inc, a diversified manufacturing company, which was designated as one of America’s most profitable companies by Equities magazine.

A co-founder of Peers & Co, an international investment banking firm, Mr Kelly has served as its President and Chief Executive Officer. Previously, he was Executive Vice President and Director of Dean Witter Reynolds Inc, Managing Director and member of the Management Committee of Merrill Lynch White Weld Capital Markets Group, and senior banker to Merrill Lynch & Co. He was also Executive Vice President, Director and member of the Executive Committee of Blyth Eastman Dillon, where he was co-head of the Corporate Finance Department and headed the Financial Institutions Group. Mr Kelly also established the Commercial Paper Department at The First Boston Corporation.

Mr Kelly is a member of the Board of Trustees of the University of Pennsylvania and an Overseer of its College of Arts & Sciences; a director of the Huntsman Program in International Studies & Business at Penn; and a member of the Executive Committee of the Penn Club of New York. In addition, he is a member of the Director's Advisory Board of the Yale Cancer Centre. He is a past director of American Life and Health Insurance Company of New York, The Chicago Sun-Times Corporation, Hydrox Corporation Limited. (New Zealand), MCR Corporation, and Porta Systems Corporation (ASE). He graduated from the University of Pennsylvania in 1962 and received an MBA in Finance from the Wharton School in 1964. Mr Kelly is a contributing author of The Treasurer's Handbook (Dow Jones-Irwin), has appeared on a number of television shows, and is listed in Who's Who in America, Who's Who in the World, and Who's Who in Finance and Industry.
Past recipients of the Toi Ururoa Kelly Scholarship

2009

**Michael Moka**  
Ngāpuhi, Te Rarawa, Ngāti Hine  
BCom, Accounting and Marketing

**Matthew Lowe**  
Ngāti Whakaue  
BCom Hons, Finance

2008

**Daniel Motuhia Walker**  
Ngāti Porourangi  
BCom, Finance and Accounting

**Chellie Spiller**  
Ngāti Kahungunu  
PhD Cultural Tourism

**Isaac Rolfe**  
Te Aupōuri, Whakatōhea  
Bcom, Economics

**Joanna Overall**  
Ngāti Raukawa (Waikato)  
BCom (Hons), Management

**Kelly Pihema**  
Ngā Puhi  
BA/BCom, Political Studies and International Business (conjoint)

2007

**Isaac Rolfe**  
Te Aupōuri, Whakatōhea  
BCom, Economics, BSc, Computer Science
Joanna Overall
Ngāti Raukawa (Waikato)
BCom (Hons), Management

2006

Kelly Pihema
Ngā Puhi
BA/BCom, Political Studies and International Business (conjoint)

Victor Smith
Ngāti Whātua
Bcom/Grad Dip, Commerce, Finance and Accounting

Karen Vercoe
Te Arawa, Ngāti Pikiao
Postgraduate Diploma in Business, Māori Development

2005

Alice Waenga
Te Whānau a Apanui, Ngāti Tūwharetoa
Master of Management

Marihi Langford
Ngāti Kuri/Te Aupōuri
Master of Management

2004

Daniel Bidois
Ngāti Maniapoto
BA/BCom conjoint

Marama Findlay
Ngāpuhi, Ngāti Kahungunu
PhD, tribal management of fisheries
Lorraine Toki
Ngāpuhi
Master of Management (Māori Development)

Michelle Lake
Ngāti Kahungunu
PhD, Cultural Tourism